



Karavan Travel Karavan Eruises Karavan Karavan Eruises Karavan

# A proud heritage

Established in 1969, Karavan is one of the oldest travel companies in Turkey with over 49 years experience in destination management. As a family, however, the Baltazzi's, who own and still run the operation, boast an even greater history of providing top class hospitality, having hosted both the Sultans Abdul Mecid and Abdul Aziz at their home in the mid 19<sup>th</sup> Century.

To these experiences and traditions the Baltazzi family has added modern methods and technology to create the Karavan of today, with its 5 distinctive brands; Karavan Travel, Karavan Cruises, Karavanmar, Kmice, Endless Turkey each of them leaders in their sector.

# Turkey

The Place we call home...

Join us on a fascinating journey of discovery. A journey that will take you back in time, across varied terrain, through magnificent landscapes, in to ancient cities and over sparkling seas. Discover a country blessed by beautiful, unspoild beaches, adorned with exquisite architecture, buzzing with colourful culture and the exotic tastes and artefacts born out of a unique east meets west location. Bordered by the Black Sea, the Mediterranean and the Aegean, it's little wonder that Turkey is renowned as a relaxing beach holiday destination, but it has so much more to offer. From the Greco-Roman city of Ephesus, steeped in history, to the bustling streets and souks of Istanbul; the championship golf courses to the luxurious spas and hotels, there is something to satisfy every interest. As well as highlighting its more obvious charms, we are here to help you explore its hidden delights and in doing so uncover the true spirit of this amazing destination.



Welcome to Turkey, the place we call Home...



#### Since 1969 ! More than 49 Years of Experience



#### 3 Own Offices in major cities & destinations Istanbul - Antalya - Kusadasi





# Why Karavan ?

### Reliability

With more than 49 years' of professional experience as a destination management company, we are one of the oldest travel companies in Turkey, with a long and illustrious history of providing top-class hospitality to some very distinguished guests. Our owners and managers are the Baltazzi family, who hosted Sultan Abdul Mecid in their Izmir home in 1850 and Sultan Abdul Aziz in 1863. A family-run company who takes pride in offering the very best with an excellent standard of service in all the regions in Turkey.

## Flexibility

Our experienced team of 110 multilingual staff takes a positive, flexible approach to all aspects of our work and as a company we are always striving to meet the needs and expectations of our clients.

We have the local knowledge to make well-informed recommendations to inspire our clients. We fully understand the needs of our partners and are able to generate price sensetive itineraries and programmes accordingly.

### **Buying Power**

We are one of Turkey's most established and well-respected travel companies, and have been countlessly recognised by the Ministry of Tourism and the Chamber of Commerce for the amount of business we have brought into the country.We hold an extremely strong position in the Turkish tourism market and are leaders in our sector. Our first-rate reputation across our four distinct brands allows us to secure the very best rates from our hotel partners, as well as unrivalled access to the best tour guides, vehicles and other services required to deliver a seamless travel experience to our clients.



## Efficiency

Five offices across Turkey, in the cities of Istanbul, Antalya and Kusadasi. All of our offices use the very latest in technology and we have a multilingual, experienced team of 90 staff, not only extremely innovative in creating unique programmes for our partners, our staff also maintain an excellent attention to details and are in tune with clients needs. The results oriented approach provides answers to any questions that our partners may have swiftly and knowledgably.



### Ethics

We are a family-run business and take great pride in the high quality of the services we offer our partners and clients. We have been setting extremely high standards for ourselves across all areas of our business more than 40 years and guarantee to treat all of our clients openly and with honesty at all times. We have a great respect for our clients and partners and this is something that shines through in the excellent standard of service they can expect to receive from us.





# Our Brands

### Karavan (Travel



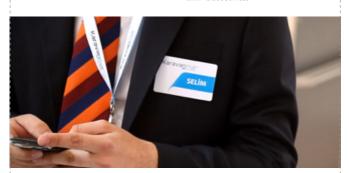
- Accomodations and Land Services
- Archaeological and Cultural Tours
- Guarantee Departure Tours
- Religious tours
- Gulet Cruises

#### Karavan €ruises



- General Sales Agent (GSA) of Celestyal Cruises & Variety Cruises
- Preffered Sales Agency (PSA) of Major Cruise Companies
- Cruise wholesaler & retail agency
- B2B & B2C solutions
- Mice divisions
- Cruise Education Academy

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- Shore Excursions
- Pre-Post Packages
- Turnaround Services
- Port Agency Services



- Meetings
- Incentives
- Congresses
- Events

### Endless Turkey

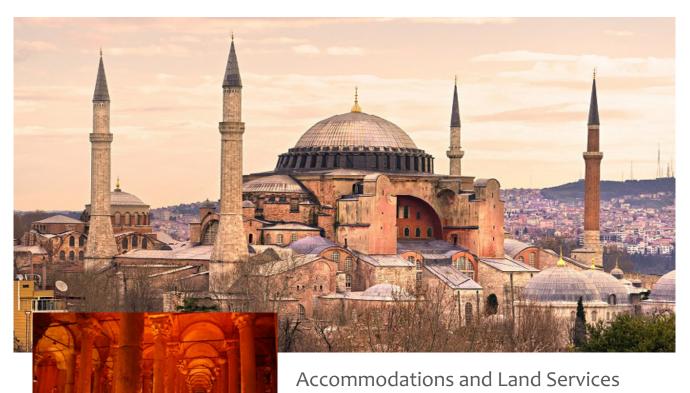


- Istanbul so Chic
- Luxury Boutique Hotels & Villas
- Golf & SPA Packages
- Cruising in the Turkish riviera
- Gastronomy Tours
- Exclusive Visits

# Karavan Travel



Looking for expertise, in-depth knowledge and creativity to handle your clientele. Karavan Travel with its 3 offices across Turkey and experienced team of 90 staff is able to provide you unique programmes and unique itineraries combining history,traditions, cultural and natural beauty and excellent services. Karavan Travel provides a wide range of services such as; Group & FIT Travel, Hotel Bookings, Transfers, Sightseeing Tours, Archeological & Cultural Tours, Biblical Tours, Guaranteed Depature Tours, Special Interest & Tailor Made Tours, Blue Cruises etc.



- Hotel Bookings
  Airport/ Port Transfers
  Private & Regular Daily Tours
  Weekend Packages
  Shore Excursions

#### Archaeological and Cultural Tours

- Grand Tour Of Turkey
- Highlights of Turkey
- Istanbul & Cappadocia Tour
- Pontus & East Turkey
- Eastern Turkey
- On the Foot Steps of Mimar Sinan







#### **Religious tours**

- The Seven Churches of the Revelation
- Istanbul-Troy-Troas and Seven Churches
- Grand Christian
- Jewish Heritage



#### Guarantee Departure Tours

- Land & Cruise ToursLand Tours Only





# Karavan €ruises





Karavan Cruises acted as GSA of Celestyal Cruises and Vairety Cruises or the past 77 and 5 years respectively in addition to its PSA (Preferred Sales Agency) right of Costa Cruises. Karavan Cruises is the largest cruise wholes a ler in Turkey empowered by its reliability based on 49 years of existence the company enjoys a distribution network of more than 1500 tour operators, their franchise agencies and Independent Travel agencies. The Turkish source market reaches approximately 75.000 cruise travelers and growing by 10-15 percent annually. In 2016, Karavan Cruises had booked approximately 36.000 passengers on cruise ships reaching to nearly 50 percent of market share. We are proud to serve one of every two Turkish cruise traveler.



- General Sales Agent (GSA) of Celestyal Cruises & Variety Cruises
- Preffered Sales Agency (PSA) of Major Cruise Companies
- Cruise wholesaler & retail agency
- B2B & B2C solutions
- Mice divisions
- Cruise Education Academy









Karavanmar as part of Karavan Group is exclusively active in the cruise industry as shoreside and port services company. Founded in 1969, Karavan off ered its services to the leading cruise companies of that period as Chandris Lines, Lauro Crociere, Kavounides Lines. Karavanmar of today with its offi ces located in 5 major cruise destinations as Istanbul, Kusadasi, Izmir, Marmaris, Antalya and with its multi-lingual experienced directors and staff delivers an unparalleled service.

While trying always for better and better we off er highly competitive rates and conditions to our partners thanks to the strong purchasing power of Karavan Group.

Karavanmar is proud of being the only company able to off er direct services to cruise companies at so many Turkish ports enabling the 100 % control over the quality of its services. Today, leader in the sector with 600 calls Karavanmar is proud to serve to Costa Cruises, Carnival Cruise Lines, Ama Waterways, Fred Olsen Cruises, Viking River Cruises, Thomson Cruises and Louis Cruises



#### Shore Excursions

Karavanmar, as part of Karavan Group has an unlimited accumulated experience in shore excursion operations. Each operation is studied and operated in coordination with the principals to achieve a high standard of sophistication and perfection. Assistance is provided with full creative and inventive spirit. We strive to offer a "unique style" and superb service to our partners while serving to more than 200.000 excursion guests a year.

#### Turnarounds

Karavanmar is one of the most experienced ground handler in Turkey with turning around more than 150.000 passengers in 2014. Its experience in this field gives greater flexibility to cruise companies.

#### Pre & Post Hotels & Services

The buying power of Karavan Group housing also Karavan Travel and Kmice brands brings a great advantage to Karavanmar and to its partners. As Karavan Group we have succeeded to reach 180.000 Room Nights in 2014.







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# Karavann

Committed to Excellence!

ravanmar is part of Karavan Inc.

#### Port Agency

OSTA

With more than 600 calls served each year and 45 years of experience we offer the below isted services with a precision of a swiss watch.



# A brand fully dedicated to excellence in MICE industry...

We offer strategic support and creative implementation over a vast array of business events as a DMC and PCO with high level of creativity at all times at every stage of planning and execution. Over the years kmice has proven track of having an international and local reputation for flexible and objective advices, excellent service and a visionary approach.

Our focus is our ability to create experiences that are both magical and memorable. We seek to create the ultimate fusion of originality, complete project management and seamless production truly inspire, time after time.

Our team of professionals share common values which combine a rational and fresh approach with creative vision. We have moved with the times, but we have kept our original values to create the world of kmice, a world of energy, of expression, of creativity. A world where elegance and unique style go hand-in-hand with intelligence and ingenuity to stage events of vision and beauty.

### Meetings

Getting to know people and meeting new clients and partners is an important element of a company development strategy in order to achieve the desired goals. To achieve these goals the key point is that a meeting is prepared in a professional manner in all the aspects. This is why we take great care to ensure that your meetings are conducted in an environment that offers favourable conditions for taking strategic decisions; we look after your comfort; we search for and offer you carefully selected venues; we make every effort to ensure that your meeting is a success - a success that we can celebrate with you.

### Incentives

No incentive can be compared to another... Every incentive experience by kmice is a new crafted with exciting and original ideas.

We are commited to preserving each incentive unique character and goals in every aspect; from motivation to communication, from contents to logistics, from animation to the main event to exceed the expectation of our partners.



With our long lasting and proven experience in congress management we consult, guide and support you through the multi - faceted and complex process of preparation, execution and follow-up of a congress organisation. We take care of all the stages of the project with utmost attention to detail, from planning to coordination, operations, on site management, evaluation and follow up services to shape your congress into your desired goal.







### **Events**

Our focus is our ability to create experiences for clients that are both magical and memorable. We seek to create the ultimate fusion and originality, detailed project management and seamless production to truly inspire, time after time. What ever your event size is kmice will deliver you a memorable and distinctive experience.

**Team Building** 

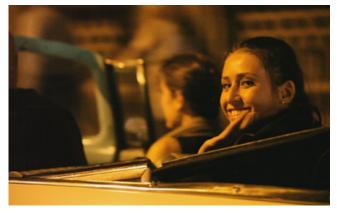
Our team building activities are designed to promote team work, team bonding, leadership skills, performance and fun. kmice partner with some of the most prestigious High Tech Companies to deliver bespoke team development activities.







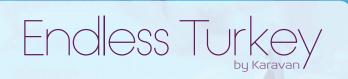


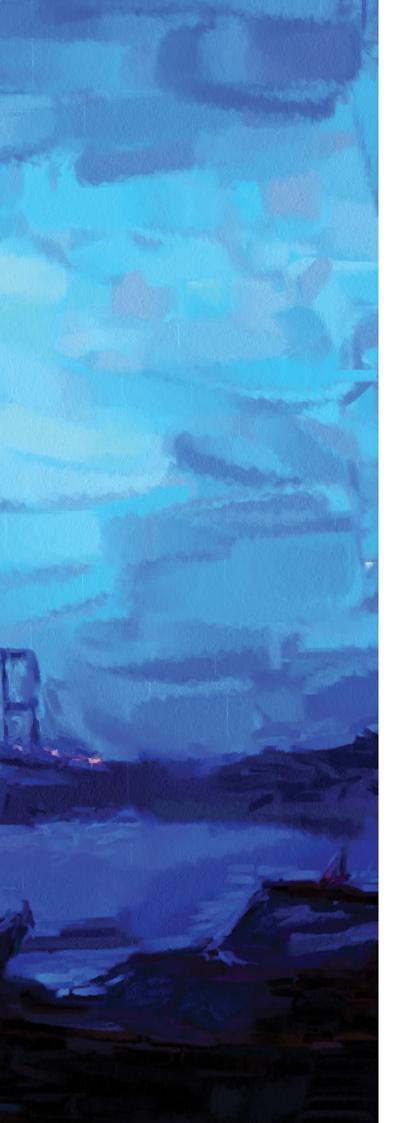












# Endless possibilities... Endless inspiration... Endless Turkey...

Where east meets west; where ancient cultures meet cutting edge; where glittering domes meet bustling bazaars; where verdant mountains meet sparkling seas. That's where you'll discover 'Endless Turkey' - an inspiring collection of some of the most exclusive holiday options across the Anatolian peninsula.

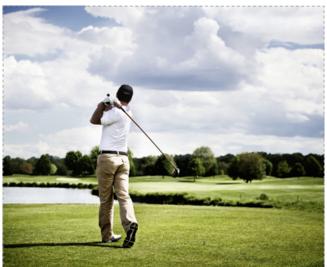
With over 49 years unparalleled experience creating bespoke travel itineraries, Turkish specialists, Karavan, have developed 'Endless Turkey' to satisfy the most discerning and cultured travellers.

Luxurious, boutique accommodation, exquisite Riviera cruises, imaginative tours and perfect relaxation packages combine with exceptionally high standards of service, offering an inspiring breadth of choice in a truly diverse, picturesque and historically mesmerising destination.



#### Istanbul so Chic The Istanbul of your imagination awaits

Breathe in the scents, sights and sounds of one of the most colourful, exciting and unique cities in the world. Explore ancient Roman aqueducts, lose yourself in the beauty of Byzantine churches, discover bejewelled Ottoman mosques and stroll beside the sparkling waters of the beautiful Bosphorus. By night, this city of eastern promise comes alive with a sophisticated social and gourmet scene, guaranteed to satisfy the most dedicated night owls.



#### Golf & Spa On a par with the finest in the world

Once the best kept secret of a few well-travelled enthusiasts, Turkey's Belek region, in particular, is now one of Europe's most popular golfing destinations. And it's easy to see why. Scenic vistas and spectacular coastlines combine with verdant rolling fairways and challenging, perfectly manicured terrain to provide golfers with championship courses on a par with the best in the world.



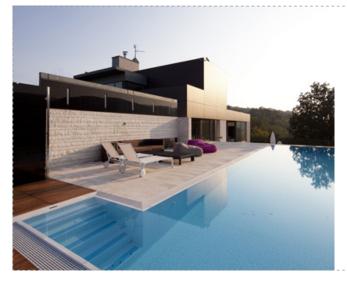
#### Relax and rejuvenate

With its ancient culture of hamams, Turkey has always taken relaxation and good health seriously, but it is only relatively recently that the luxury spa experience has really come into its own. At world class hotels across the country you can indulge in the finest treatments guaranteed to leave you rejuvenated and feeling a million miles away from the stresses of daily life.



#### Cruising in the Turkish Riviera; Join the Riviera set

The Turquoise Coast of Turkey provides the perfect backdrop for a romantic Riviera cruise. Set sail and let the warm winds carry you across twinkling waters on a journey of discovery, whilst you relax in opulent surroundings and enjoy standards of service from a bygone age of travel.



#### Luxury Boutique Hotels; Handpicked accommodation

At Endless Turkey we believe that in order to experience a destination, you need to truly immerse yourself in its way of life. Stay with us and choose from an exquisite collection of luxurious resorts, select private villas and boutique hotels in some of Turkey's most idyllic, unspoiled locations. Each one carefully handpicked because it captures the true spirit and individuality of this beautiful country.





#### Exclusive Visits; Escape the ordinary

Join us for a more exclusive experience. A more authentic and intimate look at some of Turkey's most amazing and admired monuments, museums and special places. With Endless Turkey, you have the opportunity to avoid the crowds, escape the ordinary and enjoy after-hours tours and access to spectacular sites. Imagine a fully catered dinner against the backdrop of Ephesus, the best-preserved classical city of the Eastern Mediterranean, by night.



#### Gastronomy Tours; A taste of luxury: Gastronomy tours

Good food and wine are at the very heart of Turkish culture. Over the centuries the diversity of the landscape, climate and people has contributed to creating an eclectic mix of influences and flavours found nowhere else in Europe. Explore the country and from region to region, from village to village and you'll be treated to a dazzling variety of gourmet delights.

# Awards

# Turnover in Foreign Currency

Gold Medal													
1972	1973	1980	2003	2004	2005	2006	2007	2008	2009	2010			
2011	2012	2013	2014	2015	2016	2017							
Silv	Silver Medal												
1982	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999			
Bronze Medal													
1978	1981												

Inc	ome	e Ta	Total of								
1994	1995	1996	1997	1998	1999	2001	2002	2005	2006	2007	20
2009	2010	2011	2012	2013	2014	2015	2016	2017			Medals

# Representation Offices



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# Memberships



